Vendor no. 310174067

Statewide Contract No: 4400023029 T-Number: 92954

Attachment B - Price Sheet

blueSPARK Data Brand Name Networking - Statewide Contract

Category 1 - Networking Software

Product Number	Description	UOM	MSRP	% Discount	State Contract Price
BSD-AS219	Application server	each	\$2,079.00	10%	\$1,890.00
BSD-CL21	Cloud license	each	\$117.70	10%	\$107.00
BSD-PM1	Password manager license v1 (monthly per user)	each	\$6.60	10%	\$6.00
BSD-PM2	Password manager license v2 (monthly per user)	each	\$9.90	10%	\$9.00
BSD-PM3	Password manager license v3 (monthly per user)	each	\$16.50	10%	\$15.00
BSD-MUV1	End user management and support (monthly per user)	each	\$88.00	10%	\$80.00
BSD-MDV1	End user device management and monitoring (monthly per device)	each	\$44.00	10%	\$40.00
BSD-MFA1	MFA License v1 (monthly per user)	each	\$6.88	10%	\$6.25
BSD-MFA2	MFA License v2 (monthly per user)	each	\$10.88	10%	\$9.89
BSD-BKUP1	SaaS Protection v1 (monthly per user)	each	\$5.45	10%	\$4.95
BSD-BKUP2	SaaS Protection v2 (monthly per user)	each	\$7.65	10%	\$6.95
BSD-AZR1	SaaS VM Protection (monthly per VM, up to 512GB)	each	\$393	10%	\$357
BSD-AZR2	SaaS VM Protection (monthly per VM, up to 1TB)	each	\$557.70	10%	\$507.00
BSD-CCBKUP	Desktop PC backup license up to 1TB (monthly per device)	each	\$23.98	10%	\$21.80
BSD-TRTN	Employee Management license (monthly per user)	each	\$6.60	10%	\$6.00
BSD-ARC1	Web Filtering License v1 (monthly per user)	each	\$6.58	10%	\$5.98
BSD-ARC2	Web Filtering License v2 (monthly per user)	each	\$10.98	10%	\$9.98
BSD-EML1	Email Compliance License v1 (monthly per user)	each	\$6.59	10%	\$5.99
BSD-EML2	Email Compliance License v2 (monthly per user)	each	\$8.79	10%	\$7.99
BSD-PSH1	Managed Phishing License v1 (monthly per user)	each	\$5.49	10%	\$4.99
BSD-PSH2	Managed Phishing License v2 (monthly per user)	each	\$9.89	10%	\$8.99
739H-0170	Virtual monitoring 1500 agreement, 1 year	each	\$2,141.51	10%	\$1,946.83
7NEQ-0170	Network Traffic Analysis 50 agreement, 1 year	each	\$2,802.80	10%	\$2,548.00
7JVO-0170	Configuration Management plug-in 500, 1 year	each	\$2,879.79	10%	\$2,617.99
BSD-SAAS-STUP	SaaS Setup Fee	each	\$8,250.00	10%	\$7,500.00
BSD-NET-DISC2	Network Discovery v2 SaaS, per endpoint, per month	each	\$6.05	10%	\$5.50
BSD-NET-DISC3	Network Discovery v3 SaaS, per endpoint, per month	each	\$9.85	10%	\$8.95
BSD-NET-INV1	Network/Asset Inventory v1 SaaS, per endpoint, per month	each	\$3.30	10%	\$3.00
BSD-NET-INV2	Network/Asset Inventory v2 SaaS, per endpoint, per month	each	\$6.05	10%	\$5.50
BSD-NET-INV3	Network/Asset Inventory v3 SaaS, per endpoint, per month	each	\$9.85	10%	\$8.95
BSD-EML-ARC	Email Archiving license, per user, per month	each	\$7.70	10%	\$7.00
BSD-SEC-EMAIL	Email Encryption license, per user, per month	each	\$6.59	10%	\$5.99
BSD-COMPL1	Controls compliance SaaS v1, per endpoint, 1 month	each	\$21.98	10%	\$19.98
BSD-COMPL2	Controls compliance SaaS v2, per endpoint, 1 month	each	\$26.75	10%	\$24.32
BSD-RISK-EP1	Risk Analysis Endpoint SaaS v1, per endpoint, 1 month	each	\$21.98	10%	\$19.98
BSD-RISK-EP2	Risk Analysis Endpoint SaaS v2, per endpoint, 1 month	each	\$26.75	10%	\$24.32
BSD-RISK-USER1	Risk Analysis User SaaS v1, per user, 1 month	each	\$27.36	10%	\$24.87

BSD-RISK-USER2	Risk Analysis User SaaS v2, per user, 1 month	each	\$35.85	10%	\$32.59
BSD-RISK-APP1	Risk Application Code Analysis SaaS v1, per module	each	\$6,116.00	10%	\$5,560.00
BSD-RISK-APP2	Risk Application Code Analysis SaaS v2, per module	each	\$8,316.00	10%	\$7,560.00
BSD-RISK-APP3	Risk Application Code Analysis SaaS v3, per module	each	\$10,826.20	10%	\$9,842.00
BSD-RISK-APP3	Risk Application Code Analysis SaaS v4, per module	each	\$17,436.10	10%	\$15,851.00
BSD-PATCH1	Patch Management SaaS v1, per endpoint, per month	each	\$13.18	10%	\$11.98
BSD-PATCH2	Patch Management SaaS v2, per endpoint, per month	each	\$18.68	10%	\$16.98
BSD-PATCH3	Patch Management SaaS v3, per endpoint, per month	each	\$27.34	10%	\$24.85
BSD-WRKFLW1	Process Workflow SaaS v1, per user, per month	each	\$5.48	10%	\$4.98
BSD-WRKFLW2	Process Workflow SaaS v2, per user, per month	each	\$10.84	10%	\$9.85
BSD-WRKFLW3	Process Workflow SaaS v3, per user, per month	each	\$21.40	10%	\$19.45
BSD-WRKFLW4	Process Workflow SaaS v4, per user, per month	each	\$43.69	10%	\$39.72
	Category 2 - Network Optimization and Acceleration				
Product Number	Description	иом			State Contract Price
ANT20	20 ft external antenna cable (indoor)	each	\$438.90	10%	\$399.00
ANT20E	20 ft external antenna cable (outdoor)	each	\$493.90	10%	\$449.00
ANT50	50 ft external antenna cable (indoor)	each	\$548.90	10%	\$499.00
ANT50E	50 ft external antenna cable (outdoor)	each	\$581.90	10%	\$529.00
ANT100	100 ft external antenna cable (indoor)	each	\$687.50	10%	\$625.00
ANT100E	100 ft external antenna cable (outdoor)	each	\$757.90	10%	\$689.00
POE11	PoE Injector	each	\$53.90	10%	\$49.00
MNP01	Managed network power for 1 device	each	\$42.90	10%	\$39.00
MNP06	Managed network power for 6 devices	each	\$247.50	10%	\$225.00
ETHCBL	Ethernet cable per ft	each	\$1.65	10%	\$1.50
TC6000V1	6000 Series V1 TC/ZC	each	\$565.72	10%	\$509.15
CBMOD1	BSD CB Model 1	each	\$682.09	10%	\$675.34
CBMOD2	BSD CB Model 2	each	\$966.78	10%	\$957.21
CBMOD3	BSD CB Model 3	each	\$1,363.97	10%	\$1,350.47
CBMOD4	BSD CB Model 4	each	\$1,944.42	10%	\$1,925.17
	Category 3 - Optical Networking				
Product Number	Description	UOM			State Contract Price
SFP-1GB-SX	1G SX SFP Fiber Transceiver	each	\$97.90	10%	\$89.00
SFP-1GB-LX	1G LX SFP Fiber Transceiver	each	\$174.90	10%	\$159.00
SFP-10GB-SR	10G SR SFP Fiber Transceiver	each	\$196.90	10%	\$179.00
SFP-10GB-LR	10G LR SFP Fiber Transceiver	each	\$217.80	10%	\$198.00
	Category 4 - Routers				
Product Number	Description	UOM			State Contract Price
RTR001	Router v1 w/ LTE Failover	each	\$1,375.00	10%	\$1,250.00
RTR002	Router v2 w/ LTE Failover	each	\$4,713.50	10%	\$4,285.00
APV1	Wireless AP v1	each	\$185.90	10%	\$169.00
APV2	Wireless AP v2	each	\$306.90	10%	\$279.00
APV3	Wireless AP v3	each	\$988.90	10%	\$899.00
APV4	Wireless AP v4	each	\$1,633.50	10%	\$1,485.00

XH-1641-HA			1			
NOT-100MAX	XG-71001U-HA	7100 1U MAX Security Gateway Router & Firewall, 24GB RAM 256GB Storage, 4 port 10GbE SFP+ Card, HA pair	each	\$5,544.00	10%	\$5,040.00
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NGT-SHIP						
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NG 10G CBLE3MTR 10G SEP+ DIBRECT-ATTACHED COPPER TWINAX PASSIVE CABLE (3 METERS) each \$74.84 10% \$88.1						
Category 5 - Security						
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SECAWRV2 Security Awareness License v2 (1 year) each \$332.20 10% \$302.0 SECAWRV3 Security Awareness License v3 (1 year) each \$451.00 10% \$410.0 NETSENV1 Network sensor v1 (1 year) each \$3,564.00 10% \$3,240.0 NETSENV2 Network sensor v2 (1 year) each \$5,280.00 10% \$4,800.0 SSINST Sensor installation each \$1,650.00 10% \$1,500.0 KEY4SECMAN 4GB Managed Encrypted USB Key each \$71.50 10% \$65.0 KEY8SECMAN 8GB Managed Encrypted USB Key each \$92.40 10% \$84.0 KEY3ESECMAN 16GB Managed Encrypted USB Key each \$116.60 10% \$106.0 KEY3ESECMAN 32GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY64SECMAN 64GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$23.80 10% \$258.0	SECAWRV1					\$182.00
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NETSENV1 Network sensor v1 (1 year) each \$3,564.00 10% \$3,240.0 NETSENV2 Network sensor v2 (1 year) each \$5,280.00 10% \$4,800.0 SSINST Sensor installation each \$1,650.00 10% \$1,500.0 KEY4SECMAN 4GB Managed Encrypted USB Key each \$71.50 10% \$65.0 KEY8SECMAN 8GB Managed Encrypted USB Key each \$92.40 10% \$84.0 KEY32SECMAN 16GB Managed Encrypted USB Key each \$116.60 10% \$106.0 KEY32SECMAN 32GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY64SECMAN 64GB Managed Encrypted USB Key each \$238.80 10% \$258.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,778.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$44.00 10% <td< td=""><td>SECAWRV3</td><td></td><td>each</td><td>\$451.00</td><td>10%</td><td>\$410.00</td></td<>	SECAWRV3		each	\$451.00	10%	\$410.00
NETSENV2 Network sensor v2 (1 year) each \$5,280.00 10% \$4,800.0 SSINST Sensor installation each \$1,650.00 10% \$1,500.0 KEY4SECMAN 4GB Managed Encrypted USB Key each \$71.50 10% \$65.0 KEY3ESECMAN 8GB Managed Encrypted USB Key each \$92.40 10% \$84.0 KEY16SECMAN 16GB Managed Encrypted USB Key each \$116.60 10% \$106.0 KEY32SECMAN 32GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY64SECMAN 64GB Managed Encrypted USB Key each \$283.80 10% \$258.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10%	NETSENV1				10%	\$3,240.00
KEY4SECMAN 4GB Managed Encrypted USB Key each \$71.50 10% \$65.0 KEY8SECMAN 8GB Managed Encrypted USB Key each \$92.40 10% \$84.0 KEY16SECMAN 16GB Managed Encrypted USB Key each \$116.60 10% \$106.0 KEY32SECMAN 32GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY64SECMAN 64GB Managed Encrypted USB Key each \$283.80 10% \$258.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	NETSENV2			\$5,280.00	10%	\$4,800.00
KEY8SECMAN 8GB Managed Encrypted USB Key each \$92.40 10% \$84.0 KEY16SECMAN 16GB Managed Encrypted USB Key each \$116.60 10% \$106.0 KEY32SECMAN 32GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY64SECMAN 64GB Managed Encrypted USB Key each \$283.80 10% \$258.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	SSINST	Sensor installation	each	\$1,650.00	10%	\$1,500.00
KEY16SECMAN 16GB Managed Encrypted USB Key each \$116.60 10% \$106.0 KEY32SECMAN 32GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY64SECMAN 64GB Managed Encrypted USB Key each \$283.80 10% \$258.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	KEY4SECMAN	4GB Managed Encrypted USB Key	each	\$71.50	10%	\$65.00
KEY32SECMAN 32GB Managed Encrypted USB Key each \$202.40 10% \$184.0 KEY64SECMAN 64GB Managed Encrypted USB Key each \$283.80 10% \$258.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	KEY8SECMAN	8GB Managed Encrypted USB Key	each	\$92.40	10%	\$84.00
KEY64SECMAN 64GB Managed Encrypted USB Key each \$283.80 10% \$258.0 KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	KEY16SECMAN	16GB Managed Encrypted USB Key	each	\$116.60	10%	\$106.00
KEY128SECMAN 128GB Managed Encrypted USB Key each \$422.40 10% \$384.0 SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.0 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	KEY32SECMAN	32GB Managed Encrypted USB Key	each	\$202.40	10%	\$184.00
SSD4TBENC Encrypted External Hard Drive 4TB SSD each \$1,978.90 10% \$1,799.00 PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.00 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.00	KEY64SECMAN	64GB Managed Encrypted USB Key	each	\$283.80	10%	\$258.00
PRTBLKR1 USB Port Control & Protection v1 license, 1 year each \$22.00 10% \$20.0 PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	KEY128SECMAN	128GB Managed Encrypted USB Key	each	\$422.40	10%	\$384.00
PRTBLKR2 USB Port Control & Protection v2 license, 1 year each \$44.00 10% \$40.0	SSD4TBENC					\$1,799.00
	PRTBLKR1	USB Port Control & Protection v1 license, 1 year	each	\$22.00	10%	\$20.00
AMSCC-1R Enterprise Anti-Malware license, 1 year each \$51.38 10% \$46.	PRTBLKR2	USB Port Control & Protection v2 license, 1 year	each	\$44.00	10%	\$40.00
	AMSCC-1R	Enterprise Anti-Malware license, 1 year	each	\$51.38	10%	\$46.7

SCC-DEV-1R	Enterprise Console Device Control License, 1 year	each	\$47.72	10%	\$43.38
DL4-SSD-2TB-FE	2TB Encrypted Essd Fips 140-2 TAA USB C & USB 3.0	each	\$1,098.85	10%	\$998.95
	Category 6 - Storage Networking				
Product Number	Description	UOM			State Contract Price
SNA001	Storage Networking Appliance v1	each	\$9,894.50	10%	\$8,995.00
SNA002	Storage Networking Appliance v2	each	\$19,723.00	10%	\$17,930.00
SNA003	Storage Networking Appliance v3	each	\$30,074.00	10%	\$27,340.00
SNA004	Storage Networking Appliance v4	each	\$47,146.00	10%	\$42,860.00
SNA1TB	1TB add-on option	each	\$1,100.00	10%	\$1,000.00
SNADR	Disaster Recovery Option	each	\$13,750.00	10%	\$12,500.00
	Category 7 - Switches				
Product Number	Description	UOM			State Contract Price
SW001	8 port switch	each	\$416.90	10%	\$379.00
SW002	24 port switch	each	\$658.90	10%	\$599.00
SW003	enhanced 8 port switch	each	\$548.90	10%	\$499.00
SW004	enhanced 24 port switch	each	\$987.80	10%	\$898.00
SW005	enhanced 48 port switch	each	\$1,976.70	10%	\$1,797.00
	Category 9 - Maintenance				
Product Number	Description	UOM			State Contract Price
MNT01RTR001	Maintenance for RTR001/02 24x7x365 tech support, web filtering, cloud management	each	\$3,271.40	10%	\$2,974.00
MNT02RTR001	Maintenance for RTR001 HA LTE Failover	each	\$1,960.20	10%	\$1,782.00
MNT01APV1APV2	Maintenace for APV1 & APV2 24x7x365 tech support, cloud management	each	\$434.50	10%	\$395.00
MNTSW001-005	Switch maintenance 24x7x365 tech support, cloud management	each	\$437.80	10%	\$398.00
MNT-MNP01-MNP06	Maintenance for MNP01 & MNP02 24x7x365 tech support, cloud management	each	\$237.60	10%	\$216.00
MNT-SNA	Maintenance for SNA 24x7x365 tech support, cloud management	each	\$8,690.00	10%	\$7,900.00
MNTADVHW	Advanced hardware support pack	each	\$1,155.00	10%	\$1,050.00
MNTENTHW	Enterprise hardware support pack	each	\$11,264.00	10%	\$10,240.00
SM-HV1	Hypervisor software support, per host	each	\$8,024.50	10%	\$7,295.00
BSDVWAFV1	Web Application Firewall software support, per device	each	\$30,745.00	10%	\$27,950.00
BSDVWAFV2	Web Application Firewall software support, per application	each	\$6,572.50	10%	\$5,975.00
BSDOSV1	OS Software support, per installation	each	\$15,346.10	10%	\$13,951.00
BSDWSV1	Web Server software maintenance and support, per server	each	\$16,483.50	10%	\$14,985.00
BSDEDV1	Enterprise Directory software maintenance and support, per directory	each	\$8,175.20	10%	\$7,432.00
BSDBKUP1	Enterprise backup & DR software support, per endpoint	each	\$433.40	10%	\$394.00
BSDLOGMNT	Enterprise log collection software support, per endpoint	each	\$68.20	10%	\$62.00
TACENT	TAC Enterprise security gateway support, 1 year	each	\$878.90	10%	\$799.00
TACPRO	TAC Professional security gateway support, 1 year	each	\$438.90	10%	\$399.00